

Media release:

**METROFILE ANNOUNCES STRONG FIRST HALF RESULTS, RAISES H1 DIVIDEND 55%**

**Group benefits from expansion of services**

26 February 2014: JSE listed Metrofile Holdings Limited (JSE:MFL) announced strong first half results with a 20.0% increase in headline earnings per share (HEPS) to 14.4 cents for the six months ended 31 December 2013, driven by a solid performance across the Group.

Revenue increased by 11.5% to R314.0 million, while EBITDA rose 15.5% to R104.2 million. The Group also announced a 55.6% increase in its interim dividend to 7.0 cents per share.

Graham Wackrill, Chief Executive Officer of Metrofile Holdings Limited, says the results highlight the value of Metrofile's strategy of expanding its services in the information management sector, through both innovation and acquisition; whilst continuing to focus on cross-selling the group's diverse range of services to both new and existing customers.

The primary segment, Metrofile Records Management, had solid period, translating a revenue growth of 8,0% to an EBITDA growth of 12,1%. CSX Customer Services recovered from the comparative period, despite the weakening of the Rand, with a 10.2% increase in revenue to R34.4m. An improvement in pulp paper prices and volumes assisted in growing revenue and profit at Rainbow Paper Management, while Cleardata also grew strongly, retaining its market leading position in confidential records destruction. Global Continuity has stabilised and new structures are in place giving the foundation to contribute to the group in the future.

He adds that from an Africa perspective, Metrofile's businesses in Mozambique continue to grow and all the required infrastructure has been installed in Nigeria. "Metrofile is also exploring potential expansion opportunities in other African countries.



Any expansion will be carefully considered, driven by the demand for the similar services to those provided by the group in South Africa, taking into account a number of factors including business and political environment, governance, language, infrastructure and potential client industries.”

“We remain optimistic of future growth across all of Metrofile’s business units, inclusive of Africa, which will see a continuation of our growth in revenue, EBITDA, earnings and dividends,” concludes Wackrill.

**-Ends-**

#### **About Metrofile**

Metrofile is the market leader in both physical and digital information and records management in Africa and is represented in the six major provinces of South Africa, Mozambique, Nigeria and, through the CSX Customer Services brand, has contracts in numerous other African countries.

The Metrofile records Management division operates from 44 facilities, at 21 locations, covering more than 83 800 square metres of warehousing and office space. In accordance with its owner/lessee model, 61,1% of these facilities are owned by the group. The rest of the group’s divisions lease their premises. Services include records storage and management, image processing, backup storage and management, records management software and records management consultancy, business continuity and IT continuity, file plan development, confidential records destruction, paper recycling as well the sale and maintenance of a wide range of business equipment, including scanners, library security systems, mailing and packaging machines.

Metrofile has been listed on the JSE Limited (“JSE”) since 1995 and its ordinary shares are quoted in the “Support Services” sector of the JSE. Metrofile is a black owned company with black ownership amounting to 52,8% whilst its largest shareholder is its empowerment partner, Mineworkers investment Company (“MIC”) which owns 34,7% of Metrofile’s equity.

